

Holy Family Hospital
535 Hospital Road
New Richmond, WI 54017
(715) 246-2101

Type: GMS
Control: Religious Organization
Fiscal Year: 01/01/02 to 12/31/02

County: St. Croix
Analysis Area: West Central (5A)
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	50.3%	57.4%	0.88	40.7%	1.23	33.3%	1.51	45.7%	1.10
Obstetrics	25.3%	39.6%	0.64	25.7%	0.98	20.6%	1.23	65.2%	0.39
Pediatrics	26.8%	48.0%	0.56	19.5%	1.38	13.4%	2.00	3.8%	7.00
Total hospital	45.6%	55.9%	0.82	40.7%	1.12	31.9%	1.43	45.5%	1.00
Average Census (Patients)									
Adult medical-surgical	8.0	30.4	0.26	14.0	0.58	7.7	1.04	7.8	1.04
Obstetrics	1.0	3.9	0.26	1.5	0.66	0.9	1.14	0.7	1.55
Pediatrics	0.3	1.8	0.15	0.1	3.07	0.1	2.53	0.0	7.00
Total hospital	10.0	55.4	0.18	21.3	0.47	10.4	0.96	9.1	1.10
Average Length of Stay (Days)									
Adult medical-surgical	3.8	3.9	0.96	3.2	1.18	3.3	1.16	3.1	1.22
Obstetrics	2.2	2.4	0.92	2.3	0.97	2.2	0.98	1.6	1.35
Pediatrics	3.6	2.4	1.49	2.1	1.75	1.9	1.90	4.7	0.78
Total hospital	2.7	4.3	0.62	3.3	0.81	3.0	0.89	2.9	0.93
Surgical Operations									
Inpatient	344	1,424	0.24	546	0.63	218	1.58	247	1.39
Outpatient	1,579	3,187	0.50	1,316	1.20	963	1.64	1,328	1.19
Inpatient as % of all surgeries	17.9%	30.9%	0.58	29.3%	0.61	18.5%	0.97	15.7%	1.14
Outpatient Visits									
Non-emergency visits	7,822	75,046	0.10	34,358	0.23	24,411	0.32	7,488	1.04
Emergency visits	3,990	14,086	0.28	6,829	0.58	5,581	0.71	2,911	1.37
Full-time Equivalents (FTEs)									
Administrators	7.0	14.8	0.47	9.4	0.74	5.1	1.37	7.0	1.00
Nurses, licensed	32.2	160.1	0.20	68.9	0.47	40.3	0.80	29.9	1.08
Ancillary nursing personnel	13.1	54.3	0.24	29.3	0.45	13.8	0.95	9.1	1.44
All other personnel	77.2	384.2	0.20	155.7	0.50	94.8	0.81	110.2	0.70
Total FTEs	129.5	613.5	0.21	263.3	0.49	154.0	0.84	156.2	0.83
FTEs per 100 Patient Census (Adjusted)									
Administrators	33.3	14.6	2.28	20.7	1.61	20.5	1.62	34.7	0.96
Nurses, licensed	153.2	157.9	0.97	151.1	1.01	161.4	0.95	148.3	1.03
Ancillary nursing personnel	62.1	53.6	1.16	64.1	0.97	55.4	1.12	44.9	1.38
All other personnel	367.3	378.9	0.97	341.3	1.08	380.1	0.97	546.1	0.67
Total FTEs	616.0	605.0	1.02	577.2	1.07	617.4	1.00	774.0	0.80

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	22	Health maintenance		Beds set up and staffed	1	Bassinets	1
Discharges	1,136	organization (HMO)	Yes	Discharges	78	Total births	153
Inpatient days	3,659	Preferred Provider		Inpatient days	232	Newborn days	311
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	16	774	2,937	50.3%	8.0	3.8
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	5	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	1	27	98	26.8%	0.3	3.6
Obstetrics	1	4	168	369	25.3%	1.0	2.2
Psychiatric	2	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	1	1	177	255	69.9%	0.7	1.4
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	2	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	2	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	7	0	7.0	Radiological services personnel	4	0	4.0
Physicians and dentists	0	0	0.0	Occupational therapists	0	0	0.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	24	15	30.7	Physical therapists	1	1	1.3
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	1	1.0
Licensed practical nurses	1	1	1.5	Recreational therapists	0	0	0.0
Ancillary nursing personnel	12	2	13.1	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	21	3	21.9
Medical records personnel	5	0	5.0	All other personnel	32	10	35.5
Pharmacy personnel	3	0	3.0	-----			
Clinical laboratory personnel	5	1	5.6	TOTAL	116	34	129.5

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$21,472,133	Cash and cash equivalents	\$893,373	Current liabilities	\$1,000,858
Less deductions	6,618,033	Net Patient receivables	3,339,664	Long-term debt	13,010,533
Net patient revenue	14,854,100	Other receivables	0	Other liabilities	0
Plus other revenue	645,417	Land, bldgs and equip: Net	15,059,582	Subtotal	14,011,391
Total revenue	15,499,517	Other assets	5,348,704		
Less expenses	14,918,220			Unrestricted fund balance	10,629,932
Nonoperating gains/losses	132,004	Total Assets	\$24,641,323	Total liabilities & fund balance	\$24,641,323
Net Income	\$713,301			Restricted fund balances	\$5,037,081

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$8,335,865]	38.8%	41.7%	0.93	43.8%	0.89	41.1%	0.94	41.3%	0.94
Medical Assistance [\$1,416,074]	6.6%	9.0%	0.73	7.8%	0.84	8.2%	0.80	4.8%	1.37
Commercial [\$11,044,453]	51.4%	43.2%	1.19	42.3%	1.22	45.2%	1.14	51.0%	1.01
All other [\$675,741]	3.1%	6.1%	0.52	6.1%	0.51	5.5%	0.58	2.9%	1.10
Deductions as % of Total Gross Patient Revenue									
Medicare [\$3,728,839]	17.4%	23.7%	0.73	23.2%	0.75	20.7%	0.84	18.1%	0.96
Medical Assistance [\$1,097,870]	5.1%	6.0%	0.86	4.9%	1.04	4.6%	1.10	3.6%	1.41
Commercial [\$1,565,769]	7.3%	9.4%	0.77	6.5%	1.13	7.3%	1.00	5.6%	1.30
Charity care [\$85,900]	0.4%	1.2%	0.33	0.8%	0.49	0.7%	0.58	0.6%	0.63
All other [\$139,655]	0.7%	1.4%	0.46	1.0%	0.63	0.5%	1.21	0.4%	1.81
Total deductions [\$6,618,033]	30.8%	41.7%	0.74	36.4%	0.85	33.8%	0.91	28.3%	1.09
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	4.2%	5.1%	0.82	3.2%	1.29	4.2%	1.00	5.2%	0.79
Net gains/losses as % of net income	18.5%	5.3%	3.49	5.8%	3.20	3.5%	5.21	99.5%	0.19
Expenses as % of Total Expenses									
Salary/fringe benefit[\$7,170,925]	48.1%	47.8%	1.01	52.1%	0.92	51.3%	0.94	49.6%	0.97
Supplies and services[\$5,247,581]	35.2%	40.5%	0.87	36.4%	0.97	35.9%	0.98	33.7%	1.04
Capital component [\$1,996,396]	13.4%	8.7%	1.54	8.1%	1.65	9.2%	1.45	15.2%	0.88
Bad debt [\$503,318]	3.4%	3.0%	1.13	3.4%	0.99	3.6%	0.93	1.5%	2.21
Fiscal Statistics									
Operating margin	3.8%	6.1%	0.62	9.2%	0.41	7.1%	0.53	0.0%	336.28
Total hospital profit margin	4.6%	6.4%	0.72	9.7%	0.47	7.4%	0.62	2.1%	2.14
Return on equity	6.7%	10.0%	0.67	12.2%	0.55	9.9%	0.68	2.7%	2.47
Current ratio	4.5	2.5	1.79	3.0	1.52	3.8	1.18	4.5	1.01
Days in net patient accounts receivable	82.1	57.8	1.42	61.1	1.34	62.9	1.30	.	.
Average payment period	26.6	52.6	0.51	48.8	0.54	51.0	0.52	44.6	0.60
Equity financing	43.1%	56.2%	0.77	65.6%	0.66	55.6%	0.78	41.3%	1.04
Long-term debt to equity ratio	1.2	0.5	2.58	0.3	3.75	0.6	2.14	1.3	0.95
Times interest earned	1.9	5.0	0.38	9.2	0.21	5.0	0.38	1.6	1.22
Total asset turnover	0.6	0.9	0.71	0.8	0.77	0.7	0.84	0.5	1.22
Average age of plant: years	6.7	9.5	0.70	9.3	0.72	9.1	0.73	4.6	1.46
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	23.0%	.
Output gross rev (% of total gross pt. rev)	51.5%	44.1%	1.17	53.4%	0.96	61.8%	0.83	49.8%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,395	\$7,870	0.69	\$5,095	1.06	\$4,633	1.16	\$5,065	1.07
Inpatient net revenue per day	\$1,968	\$1,834	1.07	\$1,516	1.30	\$1,631	1.21	\$1,572	1.25
Outpatient net rev per visit	\$638	\$343	1.86	\$342	1.87	\$306	2.09	\$624	1.02